Enhanced Landscape Planting Demonstration Program Recognition Panel Design Guidelines

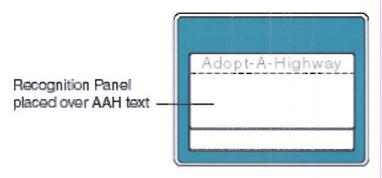
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PURPOSE OF SIGNS

Although there is advertising value inherent in Enhanced Landscape Planting (ELP) signs, they are not intended to be an advertising medium. Their sole purpose is to identify the adopter or sponsor, not to advertise what services the adopter or sponsor provides, what products they sell, or where they are located. The appearance and content of recognition panels is solely determined by Caltrans.

RECOGNITION PANEL DOCUMENTATION

To request the installation of a courtesy sign, the Adopter shall submit an AAH Permit Application, Form TR-0103 when submitting the HIA-ELP. The AAH Permit Application, Form TR-0103, is available from the District AAH Coordinator.

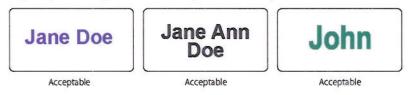


WHAT CAN BE DISPLAYED ON RECOGNITION PANELS?

Individuals

Individual adopters or sponsors may display their first and last name or only their first name. A middle name or initial may be displayed along with a first name or a first and last name.

• Additional Text is Not Permitted: Salutations or titles, including abbreviations of academic degrees, are not permitted. Graphics are not permitted.



Organizations

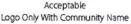
Organizations have the option to display their name, their logo along with their name, or to display only their logo. Informal groups of individuals, established for the purpose of participating in the ELP Demonstration Program, are subject to panel rules for organizations.

Additional Text is Permitted Under the Following Circumstances: If necessary to identify
an organization as different from another same-named organization, the panel may display a
community name or organization number. Same-named student organizations, may display
the name or abbreviation of their campus.



· Chapters of national or international organizations may display the parent organization's logo.







Not Acceptable No Slogans



Acceptable Version Without Slogan May Be Used

Memorials

Only the words, "In Memory of," plus the deceased person's name(s) can be displayed on the recognition panel. The AAH Program Application must exactly reflect the words to be displayed on the recognition panel. The deceased person's first name(s) may be used without displaying the last name. A middle name or initial may be displayed along with a first name or a first and last name. If several family members are to be memorialized on a panel, use of family pronouns will be considered by Headquarters AAH Coordinators on a case-by-case basis.

 Additional Text is Not Permitted: Variations of the words, "In Memory of," will not be approved.

In Memory of John Doe

Acceptable

In Memory of The Doe Family

Example of Acceptable Family Pronoun In Loving Memory of John Doe

Not Acceptable

Variation of the Words, in Memory of,
is Not Permitted

Caltrans will not place a new memorial panel, or will remove an existing memorial panel, if there is written opposition from an immediate family member of the deceased. An immediate family member is a spouse, child, stepchild, brother, stepbrother, sister, stepsister, mother, stepmother, grandmother, father, stepfather, or grandfather.

Note: Victims of DUI accidents may qualify for the Victims Memorial Sign Program offered by Caltrans Traffic Operations. For more information, refer to: http://www.dot.ca.gov/hq/traffops/signtech/signdel/victims.htm

Shared Recognition

Sponsorships that are shared by two or more parties receive a single courtesy sign and a single recognition panel. Panel rules are applied separately for each adopter. For example, if an individual and an organization were sharing an adoption, the individual would need to abide by the panel rules for individuals and the organization would need to abide by the panel rules for organizations. Up to four sponsors' names may fit on an single panel.

Businesses and Agencies

Government agencies are subject to panel rules for businesses. Businesses have the option to display their logo along with their name or to display only their logo. Businesses can choose to display or omit corporate indicators, such as Inc., Co., etc.

 Businesses Named After Individuals: A person's name and title may be displayed only if that is the legal name of their business.

Jane Doe, D.D.S.

- Names that Include Street or Community Names: Names such as "Second Street Pharmacy" or "Granite Bay Surf Shop" are acceptable if that is the legal name of their business.
- Additional Text is Permitted Under the Following Circumstances:
 - Same-Named Businesses: If necessary to identify a business as different from another same-named business, the panel may display a community name. If two same-named businesses are in the same community, then the street name (not the address) may be displayed instead of a community name.



Acceptable There is More Than One Doe's Restaurant



Acceptable There is More Than One Doe's Restaurant in Barstow



Not Acceptable
Adopter May Add Only
One Identifier

• Brokers, Agents, and Automobile Dealerships: Commodities brokers, real estate agents, authorized automobile dealerships, and insurance agents may display the logo of the corporation they represent. The panel can recognize an individual agent or the business, but not both. (The application and subsequent permit must show the agent's name or the business' name, but not both.)

In the first example below, the name of the business is Doe's Insurance. The agent's name is Jane Doe.



Acceptable
Agent's Name and Agency Logo



Not Acceptable
Cannot Include Both
Agent's Name and Agency Name



Acceptable Agency Name and Agency Logo

In the next example, "Cal-State Cars" is the name of an automobile manufacturer. "Doe's Cal-State Cars" is the name of an authorized Cal-State Cars dealership; "Your Car Lot" is not an authorized dealership.



Acceptable



Not Acceptable
Logo and Part of a Business Name
Cannot be Combined to Create
the Full Business Name



Not Acceptable

Not An Authorized Dealership

• Displaying Logos of Multiple Franchises: Increasing numbers of business owners are combining two or more franchise operations at the same location. For example, Jane Doe has a business license under the name of "Jane's Gas Stop." Jane also owns franchises for "Tank Up" gasoline and "Doe's Burgers" restaurants and operates both franchises at Jane's Gas Stop. Jane can display both the Tank Up and Doe's Burgers logos on her panel along with the words, Jane's Gas Stop.

Web-Based Organizations or Businesses

Entities that operate exclusively on the Internet and whose legal name is the same as appears in their web address' domain name, may be permitted to display their name on their recognition panel.



District AAH Coordinators will examine web sites to ensure that applicants operate exclusively on the Internet. If the site lists the address of a meeting location or a location where customers can obtain goods or services, then the organization would be disqualified. Parakeetbooks.com would qualify because:

- Parakeetbooks.com is an Internet-based business. (There are no physical, Parakeetbooks stores.)
- · Parakeetbooks.com is the domain name of their home page.
- Parakeetbooks.com has submitted proof that their business name is the same as their domain name.

Very few businesses or organizations can meet these requirements.

Web-based entities have the option of displaying their logo along with their name or displaying only their logo. Domain names that are acronyms of a business name are permitted. For example, SDGR.com would be permitted for an Internet business named StatewideDirectoryOfGourmetRestaurants.com.

Businesses Whose Names are Telephone Numbers

Entities that operate exclusively over the telephone and whose legal business name is the same as their phone number, may be permitted to display their phone number on their recognition panel. Such entities will be examined on a case-by-case basis and will be subject to the same rules and restrictions as web-based entities.

COST OF SIGNS

ELP courtesy signs will be provided, installed, and maintained by Caltrans for each adoption at no cost to the adopter. Recognition panel "overlays" are attached to the courtesy signs when a site is adopted. Depending on the recognition panel style chosen, adopters may incur some cost for their recognition panel(s).

RECOGNITION PANEL STYLES

Standard Panel (Name Only)

Caltrans will provide standard recognition panels at no cost to the adopter. Standard panels display the group's name in black, standard highway font (similar to Arial or Helvetica).

John's Famous Franks

Standard Panel with Logo

Logos for organizations or businesses can be added to a standard panel. (Logos are not permitted for individuals.) Logos must have



adhesive backing. The adopter must purchase the logo and then deliver it to Caltrans. There is no fee charged to place a logo onto a standard panel.

Note: Words in a logo may not be combined with part of a name to create the full name.



Not Acceptable

Custom Panel (Name Only, Logo Only, or Name and Logo)

If all panel elements are purchased by the adopter, the panel is called a "custom" panel. Elements can be delivered to Caltrans for application onto a blank panel, or, a completed panel can be delivered. Caltrans will supply blank recognition panels at no cost to participants who choose the latter option. If the logo and/or lettering is silk screened onto the panel, the entire panel must have graffiti protection. Adopters can obtain a list of approved protective sheeting and coatings from their District AAH Coordinator. There is no fee charged for installation of completed panels.

If the adopter chooses to deliver panel elements to Caltrans, they must have adhesive backing. There is no fee charged for placing panel elements onto a panel.

Reducing a panel design to one-half inch in height will help to determine how a panel will appear to passing motorists.

A standard panel will often provide better recognition than a custom panel as shown in the examples at right.



RECOGNITION PANEL DOCUMENTATION REQUIREMENTS

Design Proof

A design proof is required for **any** panel item to be provided by the adopter.

- If there will be colored items on the panel, the design proof must be in color.
- Scaling must be proportional. Elements must not be pulled, stretched, squeezed, condensed, or otherwise altered or embellished to fit a particular space.
- Logos with lettering and graphics must be scaled as a unit so that all parts are re-sized proportionately.

Scaled Design Proof of Logo to be Placed on Standard Panel 45" John's Famous Franks Scaled Design Proof of Entire Panel to be Supplied by Adopter

Logo Verification

A logo may contain a graphic only, text only, or both. For example, these are all acceptable versions of the Caltrans logo.



• Individuals: Individuals may not display logos on their panels.

- Businesses, Agencies, and Organizations: Businesses, agencies, and organizations must provide a colored example of the proposed logo being used in a corporate document. The following documents can be used to verify a logo:
 - Business card
 - · Letterhead
 - Photo of store signage
 - · Web site heading
 - · Corporate identity document
 - · Other corporate document

NOTE: Advertisements may not be used for logo verification.

Logos Containing Advertising Elements

Logos containing the following items are not permitted unless they are a **part of a verified business name**:

- · Slogans
- · Services provided
- Products and product descriptions
- Telephone numbers, addresses (e-mail, Internet, street, etc.), directions, or exit ramps
- · Any other form of advertisement

Exceptions will not be granted even if the prohibited item is part of a trademarked logo. If a business or organization cannot provide an example of a commonly used logo that meets AAH panel design criteria, they must use a name-only panel.

Name Verification

- · Individuals: No name verification is required.
- Organizations: No name verification is required unless the proposed panel design contains an item listed on the previous page in "Logos Containing Advertising Elements." In addition to the documents listed for business name verification, organizational bylaws may be used to verify an organization's name.
- Businesses: Business applicants must provide proof of legal business name when an AAH
 Program Application is submitted. The following documents can be used to verify a business
 name:
 - · Business license
 - · City or county tax certificate
 - · Articles of incorporation
 - Screen print from the Secretary of State's business portal, http://kepler.sos.ca.gov/list.html, showing an active status for domestic (in California) or foreign (out of state or country) corporation, LP, or LLP
 - Certificate of Registration (issued by the Secretary of State) is acceptable verification for

out-of-state web entities

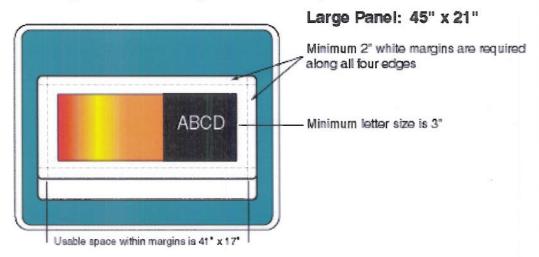
• Subsidiaries and Franchises: Subsidiaries and franchises may not be able to provide any of the documents listed above for name verification. In this case, one of the documents listed above must be submitted for the parent company along with a fictitious business name statement showing the parent company "doing business as" the subsidiary or franchise.

For example, Jane's Cookie Shop, a subsidiary of Doe's Foods, Inc., wants to adopt a section of highway but they do not have any of the documents listed above. In order to proceed with the adoption, an AAH Program Application must be submitted using both their name and the name of their parent company. Then a business license for Doe's Foods, Inc. and a fictitious business name statement showing that Doe's Foods, Inc. is doing business as Jane's Cookie Shop can be provided to satisfy the name verification requirement. The recognition panel can display the Jane's Cookie Shop name or logo or both.

APPLICANT INFORMATION (Businesses must submit a INDIVIDUAL, ORGANIZATION, OR BUSINESS NAME Doe's Foods, Inc./Jane's Cookie Shop

COLOR AND COVERAGE

- Margins: White margins along the perimeter of the panel must be a minimum of two inches.
- **Reflective White Background:** At least 50 percent of the recognition panel's reflective white background must remain uncovered. White margins are counted toward the 50 percent requirement, however, lettering or graphics cut out of a vinyl image (and therefore white and reflective), may not be counted toward the 50 percent requirement.
- Use of Color: Fluorescent, metallic, or reflective colors are prohibited. However, use of transparent ink (ink that allows the reflective white panel to show through the image) is permissible.
- **Bright Colors:** The use of red, orange, or yellow (or any combination thereof) for logos and lettering shall not exceed 30 percent of the entire panel area.



The large panel example contains a solid rectangle covering 50 percent (472.5 sq. in.) of the panel. The rectangle is 36.5° x 13° .

The white margins are 4° on the top and bottom and 4.25° on the right and left,

The bright colored portion covers 30% (283.5 sq. in.) of the panel and is approximately 22.5" x 13".

LETTERING REQUIREMENTS FOR NAMES AND MEMORIALS

Lettering for adopter's names and memorials must be the same font, the same case, a single color, and a single size. These rules do not apply to text in logos.

- Font: All lettering must be Standard Highway Signs alphabet series or similar sans-serif font (i.e., Arial, Helvetica, etc.).
- Case: All capital letters may be used. Initial capitals and lower case letters may be used. Combining large and small capitals or displaying some words in all capitals and some in upper and lower case is not permitted.
- Color: Adopter names must be a single color.
 Standard panels, manufactured by Caltrans, will have black lettering. The color rules on page 9 apply to custom panels.

John Doe

John Doe

Not Acceptable

Not Standard Highway Font

Acceptable

John Doe

oe JOHN DOE

Acceptable Initial Capitals and Lower Case Acceptable All Capitals

JOHN Doe

JOHN DOE

JOHN DOE

Not Acceptable
 Two Different Case Combinations

Not Acceptable Large and Small Capitals

JOHN DOE

JOHN DOE

JOHN DOE

Acceptable Name is Single Color Not Acceptable Name is Mixed Colors Not Acceptable
Name is Mixed Colors

 Size: Adopter/sponsor names must be a single size. Words in names may be stacked.

Lettering on the small panel must be a minimum of 2 inches high. Lettering on the large panel must be a minimum of 3 inches high. Larger lettering is highly recommended.

If the lettering is upper and lower case, the capital letter(s) must meet the minimum height.

There is no maximum lettering size, however, the coverage rules on page 9 apply.

JANE DOE

Acceptable

Jane Doe

Acceptable

JANE DOE

Acceptable Stacking is Permissible JANE DOE

Not Acceptable Margin Requirement Not Met JANE DOE

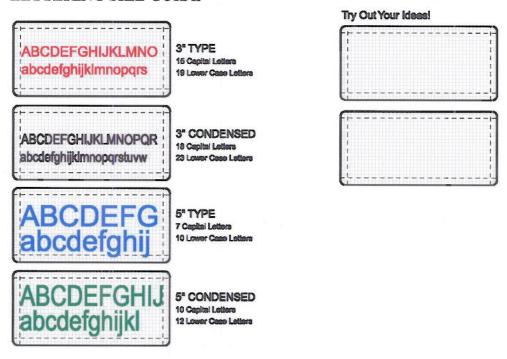
Not Acceptable
Business Name is Mixed Size

LETTERING REQUIREMENTS FOR ADDED TEXT

Added text must be black. Lettering style and size requirements for added text are the same as for adopter's names, with one exception. The added text can be smaller than the adopter's name as long as it meets minimum lettering height.



LETTERING SIZE GUIDE



LOGO REQUIREMENTS

Words in a logo may not be combined with part of a name to create the full name. Graphics or borders that are not part of a verified logo are not permitted.

- Font and Case: There are no font or case restrictions for logos.
- Size: Recommended minimum height for logos on small panels is 8 inches. Recommended minimum height for logos on large panels is 12 inches. There is no maximum logo size, however, the coverage rules on page 9 apply.
- Color: The color rules on page 9 apply. Large logos that consist of light-colored lettering on solid, dark-colored backgrounds are permitted. However, adopters must be warned that such logos will not be visible at night.



SAFETY-RELATED PANEL RESTRICTIONS

- Messages, lights, symbols, and trademarks that resemble any official traffic control device are prohibited.
- Light-emitting diodes, luminous tubing, fiber optics, luminescent panels or flashing, moving, or animated features are prohibited.

RECOGNITION PANEL DISQUALIFICATION

Adopters/sponsors are not guaranteed a courtesy sign. If a courtesy sign will not be authorized, this will be disclosed before the AAH Permit Application is processed.

- Because ELP signs are viewed by children, recognition panels shall not display adopter names
 or logos that imply or are obscene or sexually explicit.
- · Recognition panels shall not display adopter names or logos that violate Caltrans' policy.*

^{*} Caltrans Director's Policy DP-01-R6 Equal Employment Opportunity.